THE WIPAIRE WINDOW

A Special Newsletter Created for Everyone in the Aviation Industry!

Vol. 02 Num. 02 SUMMER 2009

A Seaplane Pilot's Checklist for EAA AirVenture



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Garmin Award

With so many activities, displays and aircraft it is easy to get lost in the Spirit of Aviation at EAA AirVenture. Here are a few must-dos for every seaplane pilot:

- ✓ Fly In and Camp at the Oshkosh Seaplane Base on Lake Winnebago. Follow arrival procedures found at: http://www.oshkoshseaplanebase.com/seabase_info.htm. Camping and nightly activities make this the best place for a seaplane pilot to stay at AirVenture. The seaplane base is the most tranquil area you will find at EAA AirVenture.
- ✓ Attend the Watermelon Social and make new friends and chat about seaplanes at the annual seaplane base Watermelon Social on August 1st at 5:30 8:30 pm. Get your tickets at the seaplane base any time before the event.
- ✓ Attend the SPA Corn Roast, featuring fresh-from-the-fields Oshkosh corn, brats, beans, and dessert accompanied by ice cold beer in the huge collectable Corn Roast Mugs. This affair is an Oshkosh tradition. Order your Reserved Tickets now and save \$5 off the admission and Corn Roast T-shirt call 888-772-7979.

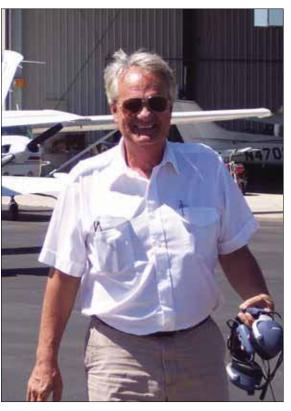
- ✓ Come see Wipaire! You can find our float experts just outside of Building D in spaces 227 and 228 or at the Oshkosh Seaplane Base. Our WipCaire Services will be located inside Building D. Visit www.wipaire.com/tradeshows/airventure09 to find a map of our locations.
 - Check out our demonstration float to see how our amphibious float gear works. Special cut outs allow you to see some of what makes Wipline floats the industry leader in float technology.
 - Chat with our experts. Get answers to all your questions about Wipline Floats, Modifications and Services.
 - Ask our experts about our show specials on trade-ins and float financing.
 - Sign up to win a pair of Zulu Headsets (a \$1700 value!) underneath the big tent.
 - Visit Lake & Air for supplies now in two locations, Building D and the seaplane base.
- ✓ **Learn From a Professional.** Attend a lecture by Brian Addis, Lake & Air's Chief Flight Instructor, on Seaplane Safety, Wednesday, July 29th at 4 pm at the FAA Safety Center.
- ✓ **Be a Winner!** Enter your seaplane or amphibian to be eligiblefor a Lindy Award through the EAA.

BORDER CROSSING

"I sure hope that duck over there is carrying a Blackberry..."

n a recent commencement address, Eric Schmidt suggested: "Turn off your cell phones for a while; unplug your computer; return to human interaction. Hold your grandchild's hand. Have a conversation with your spouse." The seaplane pilot takes this refreshing notion one step further; with every landing on a pristine lake, they are one step closer to the "return to nature" goal and one step farther from the rest of the human population. Incidentally, Eric Schmidt is the CEO of Google. Even Mr. Schmidt would understand the disappointment in the seaplane pilot's expression when responding to the new Electronic Advance Passenger Information System (eAPIS) customs procedures.

As of May 18th, 2009, each pilot crossing a U.S. border to land in another country or return to the U.S. from a foreign country must notify customs electronically. The fish, moose, deer, ducks, bears and bugs don't need and don't have internet access. The only creature that needs it is you. We can't do anything about developing internet access on "Lake Very-Very Nice" but we can help pilots get established in the system with these simple steps:



Brian Addis, Guest Contributor *Lake & Air Training*

For info about becoming a pilot log onto www.lakeandair.com 888.525.3247

- . Go to the eAPIS website (https://eapis.cbp.dhs.gov). For an eAPIS tutorial, visit http://apps.cbp.gov/eAPIS-pa/.
- 2. Create a Sender ID by clicking on the "Enroll" button. This requires your passport, pilot's license, and patience.
- 3. System will then send you an e-mail with your Sender ID and an activation key. You will only need the activation key the first time you login, however you will need the Sender ID and your password for every login.
- 4 . Go to the eAPIS website and login once you receive your e-mail.
- 5. Create pilot information. You will need to provide information about yourself and any other pilots you may fly with (as required crew) or would file a manifest for.
- O. When you are ready to leave to cross the border, either departing from or returning to the U.S., you must submit a Notice of Departure or Notice of Arrival at least 60 minutes prior to the border crossing. To complete this you will need information about your route of flight (departure and destination, other planned stops within in 24 hours), aircraft (owner/operator address, customs decal number), and passengers (names, destination addresses, and passport information)
- 7. After submitting your manifest, record the EAPIS submission number that the system provides. Then wait for an e-mail acknowedg ment of your submission, which will also contain this number. Print this e-mail and carry it with you. You must also notify customs at your point of entry into the United States with your intended arrival time, as well as any other changes to the manifest you have filed.

This information does not replace the procedures you must comply with for entering a foreign country. If you are visiting Canada, Mexico, or another country, ensure you are complying with their procedures, in addition to the US procedures. Failing to comply with these procedures may result in a \$5,000 fine for your first offense, and a \$10,000 fine for each offense subsequent to that.

WIPAIRE IS YOUR AUTHORIZED SERVICE CENTER FOR LYCOMING ENGINES



Jason Erickson Director of Maintenance

Wipaire is your Authorized Service Center for Lycoming Engines. In fact, we are the 6th service center approved in the United States. Coming soon...... ECHELON STCs. These modifications are a new line of engine power and performance upgrades, sold and installed exclusively through your Lycoming Authorized Service Centers. The first ECHELON STC is the IO-390 210 HP engine installed in the Cessna 177RG Cardinal series aircraft. Soon to follow will be the IO-390 engine in the Mooney M20 series aircraft. Next, as an Authorized Service Center, Wipaire will be trained to perform repairs and maintenance on Lycoming's new iE2 Integrated Electronic Series engines as well as, the new IO-233-LSA Light Sport Engine. Wipaire is excited to be part of this great partnership and looks forward to the future of Lycoming power.



The C180 Kenmore Gross Weight Compatibility

by Rich Adler | Engineering Manager/DER

Do you own a Cessna 180G, H, J, or K model on Wipline 3000's? Thinking about owning one but need more payload? Wipaire is pleased to announce that we are now able to provide 3,190 lb gross weight capability (an

increase of 240 lbs) for aircraft equipped with Wipline Model 3000 Seaplane or Amphibious floats and Kenmore's

STC SA649NW gross weight kit.

That's an increase of 25% in useful load! Imagine the possibilities - that's 40 gallons of 100LL, a football player sized person, two smaller, half football player sized people, 240 one-pound fish, or 120 two-pound fish, etc., etc. (Please check with local Fish & Game authorities

before keeping the fish). Whether you need just a gross weight kit, floats and a gross weight kit, or a complete aircraft package, Wipaire can outfit your Cessna 180 Skywagon to get you the versatility and performance you need.



Sun 'n Fun Garmin Winner

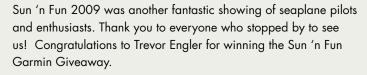




PHOTO CONTEST WINNER

Congratulations to Gordon Richardson for winning our Spring Photo Contest. This photograph is of his 1964 PA-18 on Wipline 2100 amphibians on West Harbor Pond, near Boothbay Harbor, ME. The Seaplane Pilots Association is currently fighting to keep this body of water open to seaplanes.

 $In ever\ imagined\ Wipaire...$ We hear it time and time again, "I never imagined Wipaire was this big. I thought you were just the

float people." Over the years as we have expanded our operations into maintenance, refinishing, upholstery and avionics, our facility footprint has grown to over 150,000 square feet. Come take a

look at our facility on your way to or from Oshkosh!

South St Paul, MN Fleming Field (SGS)



A. Hangar One – This hangar serves as our corporate headquarters, including Customer Service, Sales, and Engineering, among others. The center hangar is our state-ofthe art Avionics and Maintenance hangar. The west hangar hides our top secret research and development projects.



E, F, G, H. Aircraft Storage – We have nearly 50,000 square feet of storage spaces that we can store your aircraft in when you come for service or to visit.

Mississippi River Bank



Float Factory - Our main production facility is located on the banks of the Mississippi River in Inver Grove Heights, MN. This 23,000 squar foot facility houses the majority of our machinists and craftsmen in float construction. This is where you see our professionals at work, building assemblies and the larger Wipline Floats.



B. **Production Hangar** - Our small floats are assembled from start to finish in this hangar. Large floats go through final assembly and are prepared for installation or shipment.



C. Paint Hangar - Our hangar is capable of handling aircraft up to small jets.



D. Hangars 6, 7, and 8 – This World War II era hangar complex houses our Float Installation and Upholstery Departments, as well as our Major Airframe Overhaul Center, capable of handling deHavilland Beavers and Cessna Caravans.

Wipline Seaplane Base (09Y)



Wipline Hangar - Just off the mighty Mississippi River, the seaplane base is truly the epitome of a seaplane getaway. Who could have imagined such a facility would exist within a major metropolitan area, just 20 minutes from an international airport? At this facility, seaplane float installations and maintenance are carried out or performed. A grass strip nearly 3000 feet long is also adjacent.

Fly in on your way to or from EAA AirVenture in Oshkosh, Wisconsin for a tour of our amazing facility and we will even provide lunch and a quick detail on your aircraft.

Garmin Awards Wipaire the Gold Award of Excellence for 2008



Rick Wahlman Avionics Manager

Wipaire, Inc. is pleased to announce that we are the recipient of a Garmin Gold Award of Excellence for 2008. The Gold Award is one of the most prestigious Garmin honors, recognizing the top 10% of their distributors worldwide. A recipient of this award represents a first-class level of sales performance, technical knowledge and customer service.

At Wipaire, the Avionics Department continues to provide excellent avionics services to the worldwide market. We have the expertise and resources to support all your avionics needs. Contact Wipaire today for more information on our sales and installation services by emailing rwahlman@ wipaire.com or calling 651.286.7012.



Earn up to \$4000 in rebates with the purchase of a G600 system through August 31, 2009



Customer Service



Jay Hulse Customer Service Manager

Jipaire Customer Service welcomes Jay Hulse as the new Customer Service Manager. Jay brings to this leadership role over 25 years of customer serviceand parts experience, 10 years being at Wipaire. He is dedicated to keeping his team focused 7 days a week, 365 days a year service, assuring that you or your customer are not left AOG any longer than necessary.

Summer is here and it's a great time to get your Cessna fixed up, cleaned up, and tuned up for the summer flying season. To help all of you accomplish this, Wipaire's Customer Service Department is offering everyone a 20% discount off Cessna part retail prices for the month of July. We have a full supply of NAS, AN, and MS hardware to help you finish your project in a safe and timely manner. We offer next day air shipping with orders placed before 2:00 pm along with ground and 2 day delivery services as well.

Our Customer Service Department is dedicated to meet your satisfaction with excellent pricing, availability, and fast, accurate deliveries of aviations best quality products. We are also your first contact for all Wipline float parts and accessories for keeping your seaplane in the best shape for safe and fun expeditions.

I recently had the pleasure of purchasing a Cessna 185 on Wipline 3000 amphibious floats from Wipaire. The entire process, from purchase negotiation, selecting and scheduling modifications, to seaplane training was an incredibly positive experience. Without exception every person that I encountered at Wipaire was pleasant, helpful, showed genuine care, and projected a warm and welcoming attitude.



- Scott Johannes -Wasilla, Alaska





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Summer Show Schedule

Week	Show	Location
July 27 - Aug 2	EAA AirVenture	Oshkosh, WI
Aug 7-9	Abbotsford International Airshow	Abbotsford, BC
Sept 10-13	International Seaplane Fly-In	Greenville, ME
Sept 16-20	Reno Air Races	Reno, NV
Sept 25-27	Clear Lake Splash - In	Lakeport, CA

